

RETURN ON INVESTMENT

OUR CLIENTS HAVE BEEN ABLE TO PROVIDE US WITH THE FOLLOWING FEEDBACK ON THE SAVINGS AND BENEFITS REALIZED SINCE INSTALLING A CVPS SYSTEM.

YOUR VALET TECHNOLOGY INVESTMENT QUICKLY PAYS FOR ITSELF IN PREVENTED LOSSES, EFFICIENCY ENHANCEMENTS, AND IMPROVED CUSTOMER SERVICE. GENERALLY, YOUR RETURN ON INVESTMENT CAN BE REALIZED IN LESS THAN 6 MONTHS TO 2 YEARS, DEPENDING ON YOUR PAST CLAIMS HISTORY AND LEVEL OF OPERATIONAL EFFICIENCY.

REDUCTION OF CLAIMS PAID BY 50% - 80%

- DETERMINING THE ORIGIN OF A CLAIM WITH PICTURES IS FAR MORE CONVINCING THAN WITH SKETCHES OR INITIALS.
- THE PROCESS MAKES VALETS ACCOUNTABLE FOR EACH VEHICLE AND MIRACULOUSLY IMPROVES THEIR DRIVING.

LABOR SAVINGS 5% - 25%

GENERALLY POSSIBLE DUE TO ONE OR MORE OF THE FOLLOWING REASONS:

- SETTING MINIMUM PARKS/HR AND FRONTS/HR PRODUCTIVITY STANDARDS BASED ON THE EMPLOYEE PERFORMANCE REPORT FUNCTION ALLOWS ELIMINATION OF LOW PERFORMERS.
- BECAUSE OF THE DATABASE LOOKUP CAPABILITIES, ATTENDANTS SPEND LESS TIME DRIVING CUSTOMERS TO FIND A VEHICLE.
- BECAUSE OF THE MISSING KEY ALERT, ATTENDANTS SPEND LESS TIME TRYING TO RECOVER A MISSING SET OF KEYS.
- WITH THE DIGITAL CAMERA MODULE, CLAIMS DECISIONS CAN BE MADE IN SECONDS VERSUS MINUTES OR HOURS.
- MANUAL SPREADSHEETS AND RECORD-KEEPING ARE REPLACED BY MULTIPLE USER CUSTOMIZABLE REPORTS. THIS SAVES BOTH VALET AND ADMINISTRATIVE LABOR.

REVENUE INCREASE BY 10% – 30%

REALIZED AS A RESULT OF:

- AUTOMATIC FEE CALCULATION – NO MORE TIME CLOCKS
- USER ACCOUNTABILITY – HOLD CASHIERS RESPONSIBLE FOR THEIR TRANSACTIONS AND DRAWERS
- OVERNIGHT HOTEL ACCOUNTABILITY – RECORD IF A CASHIER ALLOWS AN OVERNIGHT VEHICLE TO DEPART WITHOUT HAVING CHARGES POSTED TO THE ROOM.
- TIGHT DISCOUNT AND VALIDATIONS CONTROLS

LOST KEY REDUCTION BY 80%- 90% OF TOTAL INCIDENTS

- MISSING KEYS ALERT CAN RECOVER KEYS BEFORE THEY ARE LOST.
- ELIMINATE THE COST AND AGGRAVATION ASSOCIATED WITH LOST KEYS.



CUSTOMER RETENTION

- A CUSTOMER WHO'S CURIOSITY CAN BE SATISFIED WITH QUICK, CONCISE AND OVERWHELMING EVIDENCE THAT A CITED CLAIMS DID NOT OCCUR ON YOUR PROPERTY IS GENERALLY A CLIENT THAT WILL HAPPILY RETURN.

COMPLAINT PREVENTION

- CATCH SERVICE FAILURES BEFORE THEY BECOME COMPLAINTS.
- BY MONITORING THE SYSTEM IN REAL TIME, MANAGEMENT CAN CATCH SERVICE LAPSES AND REACH OUT TO THE CUSTOMERS PRO-ACTIVELY.

MEASURABLE SERVICE: A WEALTH OF DATA AT YOUR FINGERTIPS

- PARKING AND RETRIEVAL TIMES
- SPACE AVAILABLE
- VEHICLES YET TO RETURN (HOTEL)
- VOLUMES (PARKS & RETRIEVALS) BY HOUR
- OCCUPANCY STATISTICS
- EMPLOYEE PERFORMANCE AND PRODUCTIVITY
- REVENUE, PAYROLL HOURS, COST PER FTE

